



PROLYTE PRODUCTS
ASIA PACIFIC

STAGING – RIGGING - TRUSSING

PROLYTE DOUGHTY News



Mind over metal

Asian Edition Vol. 3 June 2007

In this newsletter

news

PALME ASIA **01**
Asian Rigging Training & Workshop

PAP Bonded Warehouse **02**
European Norm Commission
to present findings at Showtech

new products

Curved LT Roof launching **03**



Doughty news **04**

UPCOMING PALME ASIA EXHIBITION 2007

Since 1997, ProlYTE & Doughty will exhibit this year for the 10th time at Asia's most prominent exhibition for the entertainment industry, the **PALME Asia**, formerly known as PALA.

Exhibiting on 50m³ meters, ProlYTE Products and Doughty Engineering will be, besides their existing range of products, showing the latest update's in respect of new products and services. ProlYTE will show, among others, their new line of ProlYft modular controllers which features the unique possibility to upgrade initially purchased basic controllers of this model with modules which enable to control variable speed motors, load positioning and loadcell systems. The earlier in Frankfurt launched StageDEX's ramp will be exhibited, as well as the B100RV-CW catwalk truss. This latest model in the ProlYTE truss range became in a short period of time very popular due to its unique features and smart design and is already in use in several venue's and theatres throughout Europe and the Middle East. Doughty will be launching for the Asian market, their completely renewed website and will be demonstrating their unique Six Track calculator which enables to produce quickly an accurate quotation for even the most complicated configuration.

Besides the in January appointed Asian Account Manager, Allen Wong of PAP, Julian Chiiverton, Sales Director of Doughty, and Marc Hendricks, Technical Director of ProlYTE will be present at the booth.

As usual, for all visitors of the ProlYTE & Doughty booth, drinks and snacks will be served.

PALME ASIA 2007
IS SINGAPORE EXPO HALL 3 & 4
1 EXPO DRIVE #01-01
SINGAPORE 486150

BOOTH NO. 4E19



Asian Rigging Training and Workshop

After the very successful product training last January, ProlYTE Asia Pacific (PAP) will host the 1st rigging training for the Asian region.

The rigging training will be held in cooperation with Harold Waldack, Managing Director of ICRCsarl France, ICRC Middle East and Asiariig Co Ltd., Thailand. Harold is a veteran in respect of rigging for the entertainment industry and has conducted a series of rigging trainings over the past twenty years. The training, which will be held in Malaysia, will refer to European norms and regulations, including Health & Safety, machine directory etc., as well as local standardisation and regulations.

As Menze van der Sluis states: "The average level of knowledge in this region still is relatively low when compared to Europe or the USA. By organising these training possibilities, we hope to contribute to a higher level of material knowledge and skills, which are essential for safe working practices."

The 5-day rigging course will comprise of all the basic theoretical rigging skills, such as, Risk Assessment, Rigging Basics, Calculations, PPE (Personal Protective Equipment), Hoist Technology & Controllers, as well as a hands-on workshop and truss technology. On the last day, an examination will give the attendees an indication their comprehension of the offered topics.

The Rigging training is held at the offices of PAP in Kuala Lumpur from September 17th till 21st 2007. For more information or subscriptions forms, please go to <http://www.prolYTE-asia.com> or contact Ms. Josephine Chong at jochong@prolyte.com

Bonded Warehouse In Full Operations

After receiving the initial stock shipments from both Holland and UK in end April, and setting up all the testing and repair facilities, PAP's bonded warehouse is now in full swing. Technician for the Prolyft range of hoists and controllers and the full range of Prolyte and Doughty products, Mr Kumaran Rajamanickam was added to the existing PAP team.

Broad range of the most common articles of both Prolyte and Doughty based on the requirements in the Asian market are now available ex-stock.

Since early May 2007, exports to various destinations have been carried out. With the extensive amount of stock, PAP is able to deliver within one (1) week to customers in the South East Asia counties and two (2) weeks for Australia and New Zealand. Stocks are kept on a constant minimum level to be able to offer this service on a consistent basis. Different models of Prolyft chain hoist are available as "empty body" which can be equipped with the required amount of chain, single or double brake etc. and certified accordingly to your immediate demand.



The bonded warehouse is equipped with a complete test and repair facility for the entire prolyft chain hoist range. Because PAP is installed as a full Prolyft Service Point, we can facilitate extensive service to our customers in Malaysia and Singapore and other countries in the region where no local Prolyft Service Point has been appointed. Availability of spare parts, repair and maintenance service is beneficial to all our Prolyft customers and users.



European Norm Commission to present findings at Showtech

The European Standardisation commission CWA 25, which is in the process of developing new international standards for the Entertainment business, will present their work at the Showtech Exhibition in Berlin. An international forum will give room to several speakers on this subject, which will include "Mechanics Structurals, Electrical Equipment, Trussing and Risk Assessment.

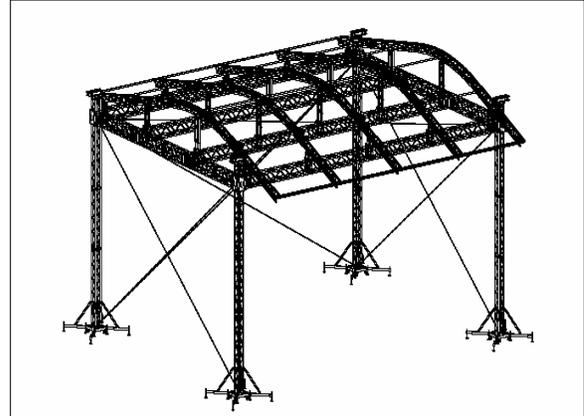
One of the speakers is Marc Hendriks, Head of Engineering at Prolyte, who has been involved since the start of this international commission. He will highlight the norm for trussing, what topics are reviewed and where the new norm will differ from existing ones.

"The development of standardisation and norms for the Entertainment business is paramount if we are to increase the level of safe working in our sector. Developing such norms now, in cooperation with users and manufacturers from within the industry itself, adds great importance to this work. Since existing normalisation does not apply to most circumstances in our industry, we now have a chance to develop standardisation applies for all EU countries and thereby making live easier for all the companies and people involved in this work."

Asian countries such as South Korea, Singapore and Malaysia are awaiting further developments for possible Implementation on national level.

For more info please go to www.showtech-messe.com and select "conference program" from the left hand menu.

CLT ROOF LAUNCHED IN THE WOODS



A new type of roof system, the Curved LT roof, was launched during a festival in Serbia last May.

Profound thinking and some heated discussions eventually led to the development of the Curved LT roof. This roof is based on a standard MPT roof, which can easily be transformed into a curved type of roof by adding a different set of top units.

The actual top section is based on arched H30D truss with integrated keder profiles to mount the canopy. These arches are supported by special frames, which are mounted on the basic grid trusses.

The Curved LT roof is available in a standard 12 x 8m and 12 x 10 m. version. The trim height of the roof is 7,5m.

More information on the Curved LT roof will soon be available on our website www.prolyte.com

NEW DOUGHTY WEB SITE EXPERIENCES A MASSIVE INCREASE IN HITS

Launched just a few weeks ago, the completely new website for Theatre Lighting clamps, stands and associated equipment from Doughty Engineering of Hampshire England is proving a huge hit with the company's distributors and customers worldwide.

Doughty Sales Manager Julian Chiverton says "the people we deal with have been asking for more on-line information for a while now, hence this 6 month project to completely redesign our site, but nothing prepared us for the almost immediate and massive increase in traffic which we are experiencing. Judging by current response I guess we must have got it just about right!"

Over 1000 products are featured along with full details of all official Doughty distributors, amounting to a network of over 102 companies in 44 countries and the list is still growing.

The "Dealer" section (accessible by all Doughty dealers) features a brand new Excel based calculator for the company's popular Six Track Curtain system. This calculator allows the user to input custom dimensions for a Six Track installation and automatically create a parts list, quote and purchase order.

If you are in the market for theatre lighting mounting equipment and systems a visit to www.doughty-engineering.co.uk will give you an insight into just what is causing all the interest.

Welcome to the range of Doughty Products

