

Prolyte Asia Pacific and Trinity team up to bring the Aetos hoist to China.

Last March, Guangzhou based Trinity Technologies was installed as ProLyft Service Point for China. Jasper van der Sluis joined Yee Hing Long and his team to perform yet installation training. The training and technical set up procedure was organized in the new and impressive premises of Trinity. Trinity already has quite some expertise with the ProLyft hoists, installing 600 hoists for the Special Olympics in Shanghai in 2007. Ever since they have added more ProLyft equipment to their rental department – as they are really pleased with the quality and easy maintenance of the hoists.

Mr. Lee Kam Bor, owner of Trinity, took on a serious interest in the philosophy behind the ProLyft Service Base. He recognized the importance of having a local (repair) service, the certification procedure and the lifetime warrantee that ProLyft offers. Being able to offer that in the native language of his country would certainly create demand in the fast maturing regional entertainment market, where quality is more and more in demand.



With Trinity installed and operating as exclusive Service Point for China, Hong Kong and Macau the logical next step was to combine forces for the PALM China exhibition, held in Beijing last June. Presenting Trinity as new Service Point coincided with the launch of the new ProLyft Aetos hoist range for the Asian public. The stand crew combined representatives of Trinity, Prolyte HQ and Prolyte Asia Pacific, performing live demonstrations of the Aetos hoist.

The high interest in the products and enthusiast response give a good outlook for future business.

