

5th September, 2014

**RE: Pricing information**

Dear Valued Customer,

With this letter, we would like to inform that there is a price increase for Prolyte products which takes effect on 1st October, 2014.

The price increase is necessary in response to sharply risen costs of raw materials and an imminent further surge.

**Prices will change as indicated below:**

- 8,5 % increase on all Prolyte truss products
- 8,5 % increase on all Prolyte StageDex products

**No price increase for :-**

- All LiteDeck products

Please also note that per 1st October, 2014, Prolyte has revised its products portfolio, ShopLite and MaxiLite truss will not be deliverable from that date. Where needed, Prolyte will supply existing customers with these products till 1st November, 2014 for their convenience.

ProLyft faced a deteriorated currency exchange rate and risen purchase prices after its last price change dating December 2012. Providing the convenience of an overall price change, we have decided to increase the price for ProLyft products in one go.

**Prices will change as indicated below :**

- 5% increase on all Prolyte ProLyft products.
- 10% increase on all spare parts for the PLE-10/20, Mark III. AETOS 500 and 1000kg hoists.

**No price increase for :-**

- The PLE-10/20 range (**has** increased **earlier this** year)
- The new AETOS 250kg range including accessories and spare parts
- The new Aetos controller range
- The manual hoists.

We will accept forward orders placed before 1<sup>st</sup> October 2014 at current prices however these will need to be shipped by 1st December, 2014.

The new, updated pricelist will be forwarded in due course.

We value your business and would like to thank you for your support and understanding.

Please do not hesitate to contact our Customer Service department at [infopap@prolyte.com](mailto:infopap@prolyte.com) for further information.

Trusting to have informed you sufficiently.

With best regards,

**Prolyte Products Asia Pacific Sdn Bhd**  
**Sales Team**