



# PROLYTE DOUGHTY News

PROLYTE PRODUCTS  
ASIA PACIFIC

STAGING – RIGGING – TRUSSING



Mind over metal

Asian Edition Vol. 5 Jan 2008

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## NEW RANGE OF PRODUCT BROCHURES FROM PROLYTE/DOUGHTY

Prolyte has recently updated and changed their product information. Resulting in a restyled line of product brochures, available in several languages.

### Available 2007 editions:

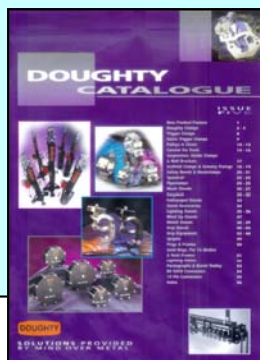
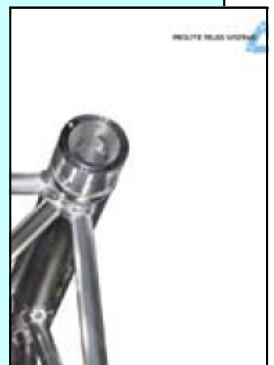
- PROFILE, Prolyte corporate brochure (EN, DE, SP, FR)
- Prolyte Truss brochure (EN)
- Prolyte Roof brochure (EN, DE, SP, FR)
- Prolyte Stage DEX brochure (EN, DE, SP, FR)
- Prolyte Theatre brochure (EN)
- Prolyte Black Book, Technical Matters (DE)
- CD-ROM with all new product information, 2D & D Symbols and KYLo.

### Available 2006-2007 editions:

- Prolyft Catalogue (EN)
- White Edition (EN)

Doughty catalogue which was launch end of last year.

Please email PAP at [infopap@prolyte.com](mailto:infopap@prolyte.com) to request your personal copy.



## 2nd Basic Rigging Training & Workshop “ Done and Dusted”!

Well, time flies!!! Still having in mind all the hassle of organising everything which is required for an international training and realise that the second training has already been “done and dusted!!”

According to the comments received from most of the attendees, this training lived up to the general expectation and it fulfilled their rigging needs.

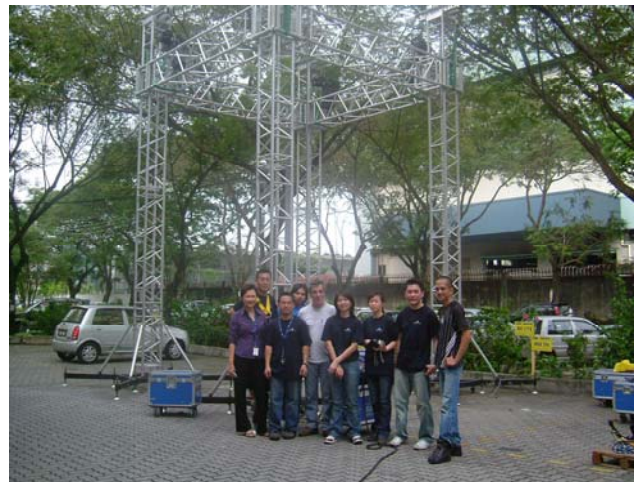
Rigging trainer, Mr Harold Waldack, managing director of I.C.R.C. Sarl, France and Asiarg Co. Ltd, Thailand, yet again, taught a new batch of “future riggers” in the best possible way to become a basic rigger, according to Western standards.



As Harold commented; “ The percentage of people who passed the exam was slightly higher than last September and the overall results were positive. The importance of raising the level of knowledge has our priority”.

As some of the participants stated: “ We like to do things Asian way, however, there is no such thing in rigging as the Asian way, 500kg load is 500kg load, where ever you are on this planet!!”

We are gearing up now for the 3rd training, which is schedule for June.





## DIMET "ROCKS" MALAYSIA WITH MPT ROOF!

Dimet Lighting & Musical Supplies, based in Penang, being the first rental company in Malaysia, who purchased Prolyte truss, toured throughout the Peninsular Malaysia during the second half of last year with their recently completed MPT roof system.

The "DIGI GE GE RIUH 2007" road tour, for one of Malaysian leading mobile phone provider ~ DIGI, traveled to major cities in five different states. The spectacular show had its climax in capital city Kuala Lumpur.

The MPT roof system, with measurements of 12x10m including sound wings, proved to be perfect for the job. As Mark Wong, managing director of Dimet commented; "The MPT roof was exactly what the promoter required for this extensive and hectic road show. We can reduce production time immensely since we are able to build up the complete system in less than five hours with a crew of only 8 people!" Like all Prolyte roof systems, this roof is provided with a full set of loading calculations and a static report that gives the promoter all certainties he requires.



Dimet started their business relation with Prolyte in 1999, when they ordered a ground support system based on MPT tower and H40V truss. Dimet was amazed by the fact that even after 8 year's, they only had to buy some simple add on parts to be able to convert this system into a complete roof system. In addition, the same set of truss can be used to build rigging towers for Dimets speaker system or can be converted to yet another roof system, the Prolyte flat roof.

When asked, Mark Wong continues: "Prolyte products are very well engineered, the outstanding design of the Prolyte products guarantees safety and durable and reliable constructions. The fact that Prolyte complies fully with all international standards just gives them the extra step ahead. As a rental company we have to be able to fully rely on the products we use, Prolyte gives us the confidence. We simply love the Prolyte products, from the easy of assembly to the full support we got from the Prolyte sales team. Our choice back in 1999 proved to be an excellent one even after 8 years! Thanks Prolyte."

For further information, please email to [admin@dimet.com.my](mailto:admin@dimet.com.my) / [Dimet@tm.net.my](mailto:Dimet@tm.net.my)



# 3RD BASIC RIGGING TRAINING AND WORKSHOP



## 3rd Training / Workshop :

23rd June till 27th June 2008

Get your rigging skills up to date by joining the Rigging Training organized by Prolyte Products Asia Pacific Sdn Bhd.

Enhance your practical and theoretical knowledge and learn all about European and American standards and regulations.

FOR MORE INFORMATION OR REGISTRATION FORMS,  
PLEASE GO TO: [WWW.PROLYTE.ASIA.COM](http://WWW.PROLYTE.ASIA.COM) OR EMAIL US AT  
[INFOPAP@PROLYTE.COM](mailto:INFOPAP@PROLYTE.COM)



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### **SERVICE POINTS AND PRODUCT MANAGER TRAINING**

Please be informed that PAP has arranged the following training sessions. All courses are organized at the premises of Prolyte Products Asia Pacific office in Kuala Lumpur, Malaysia.

Details of the schedule as follows:

- **OBLIGATORY SERVICE POINT TRAINING ~ March 4th, 2008**  
This training is important for all PROLYFT distributors to retain their status of Service Point. This training is held for the Service Point hoist mechanic and will consist of several hands-on practical sessions.
- **PRODUCT MANAGER TRAINING ~ March 5th—6th, 2008**  
This training session is organized specifically to train the Prolyte Product Managers of our distributor network. The training is a combination of product information, technical know-how and hands-on training. We advise all Prolyte product managers to attend this training.

## New appointments

### **KENNY TEOH APPOINTED AS TECHNICAL SALES SUPPORT**

Prolyte Asia Pacific has appointed Kenny Teoh as Technical Sales Support, effective from December 2007.

Kenny has a graduation in Electronic & Computer Engineering and is a Certified Electronic & Electrical Engineering.

He gained his knowledge and experience through his involvement with various companies dealing in Entertainment Industry. He worked as a freelance engineer before joining PAP.



When asked, Kenny states: " *Through my prior jobs, I got in touch with Prolyte/Doughty, from the start I had the feeling that working in this branch and with the products PAP handles this was the job for me. Being able to work with top quality products and high profile brands is a big plus. When asked by PAP to join their technical team, it did not take me long to decide. So, far, I'm really enjoying working with the PAP sales team, it is a big challenge.*"

**2008 EXHIBITIONS & EVENTS SCHEDULE OF PROLYTE/PAP/DOUGHTY**

<b>NAME</b>	<b>DATE</b>	<b>PLACE</b>	<b>COUNTRY</b>
2nd Basic Rigging Training & Workshop	14-18 Jan	Kuala Lumpur	MY
ENTECH 2008	11-13 Feb	Sydney	AUS
Euroshop 2008	23-27 Feb	Dusseldorf	DE
SP Update Training PAP	04 March	Kuala Lumpur	MY
PM Training PAP	05-06 March	Kuala Lumpur	MY
Prolight & Sound	12-15 March	Frankfurt	DE
PALME ME	27-29 April	Dubai	UAE
KOBA 2008	28-31 May	Seoul	Korea
PALME EXPO 2008	29 May—01 June	Beijing	CH
World Lighting Fair	May/June	Yokohama	Japan
ABTT	11-12 June	London	UK
BroadcastAsia 2008	17-20 June	Singapore	SG
3rd Basic Rigging Training & Workshop	23-27 June	Kuala Lumpur	MY
PALME Asia	09-11 July	Singapore	SG
PLASA08	07-10 September	London	UK
Music Moscow			
LDI	24-26 October	Las Vegas	USA

**MALAYSIAN PUBLIC HOLIDAYS**

<b>Date</b>	<b>Day</b>	<b>Occasion</b>
Jan 1st	Tuesday	New Year's Day
Jan 10th	Thursday	Awal Muharam
Jan 23rd	Wednesday	Thaipusam Festival
Feb 7th	Thursday	Chinese New Year
Feb 8th	Friday	Chinese New Year
Mar 20th	Thursday	Birthday of Prophet Muhammad
May 1st	Thursday	Labour Day
May 19th	Monday	Wesak Day
Jun 7th	Saturday	Birthday of Agong
Aug 31st	Sunday	National Day **
Sept 17th	Wednesday	Nuzul Quran
Oct 1st	Wednesday	Hari Raya Puasa
Oct 2nd	Thursday	Hari Raya Puasa
Oct 27th	Monday	Deepavali
Dec 8th	Monday	Hari Raya Qurban
Dec 11th	Thursday	Birthday of Sultan Selangor
Dec 25th	Thursday	Christmas Day
Dec 29th	Monday	Awal Muharam