



**PROLYTE PRODUCTS**  
A S I A P A C I F I C

**DOUGHTY**



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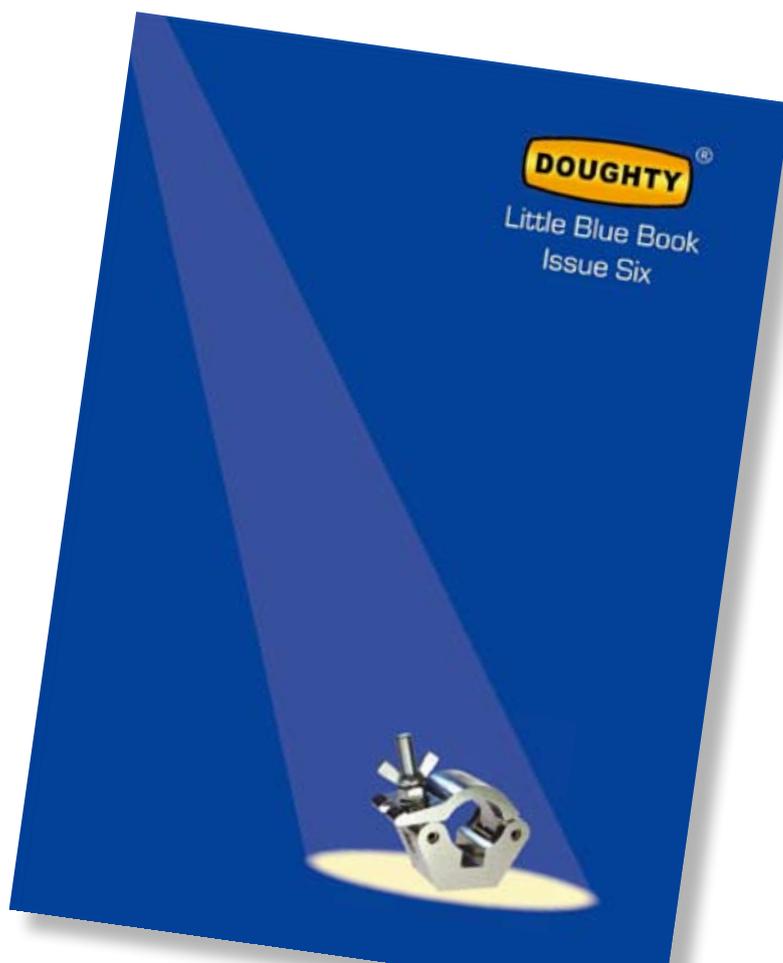
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**“ You can download for free at [www.doughty-engineering.co.uk](http://www.doughty-engineering.co.uk) or contact your nearest dealer for a free copy today.”**

## NEW SP FOR HONG KONG, CHINA & MACAU

Ledvision successfully setup two service centers on June 21 and 23, about three weeks after the announcement as the master distributor of Prolift products for China/HK/Macau markets at the PALM show Beijing. Located at the industrial hub of Kwun Tong, the HK SP is catered to serve Hong Kong and Macao Prolift users. The bigger and better equipped SP at Shijin, Guangzhou is meant for the customers at Southern China.

Mr. Jasper VD Sluis, the “guru” from Prolite HQ, once again was appointed to conduct the training and setup these two service centers. “I am really delighted to have the opportunity to visit China and HK again. I can’t wait to lay my fingers on all those delicious Chinese!” said the cheerful Dutchman, a popular figure among Asia Pacific’s Prolift users.

After a rather simple and easy setup of SP in Hong Kong, PAP team moved over to Guangzhou and conduct full two-day training. Trinity Technology, the single largest Prolift user in Asia also dispatched its technical crews to attend the training. The trainees got to learn all the techniques from basic visual inspection,



trouble shooting all the way to reassemble a completely strip down hoist. Finally, the trainees were trained to use the Prolift computerized database system to register new hoists and update of any repairs done.

“I am pleased with the training progress and the enthusiasm shown by the trainees,” said the satisfied Prolift guru, “I am confident that the Prolift hoists in this region will be serviced properly, which of course is utmost important for safety reasons”.

Mr. Jasper VD Sluis will be returning to Asia again for other SP setup in India and Indonesia later this year.

## “INDONESIA HERE WE COME !” states Jade Bunny - CEO of Prolift Rajawali

After going through a complete hand on Service Point training, equipped with the right test gear and equipments, Jakarta based “Prolift Rajawali” are finally ready to serve as PROLYFT SERVICE POINT in Indonesia. The Indonesia entertainment industry has never experience or expose to the new technology for a very long time and with the coming of Prolift into Indonesia, Jade Bunny is the happiest man as he belief Prolift will help Indonesia to change the industry.

To quote Jade; “ We are tired of using the chain blocks, compromising with the safety and acuracy issues. Now this is the best time for Indonesia entertainment industry

to switch into “Motorised Hoist” and this is the evolution! If we have to compare with the others, Prolift has a very unique features, the lifetime warranty, nationwide service, annual certification with the back up of the Prolift D-Base. No other products could provide the same to the Indonesian market.

Furthermore, all Prolite products standard features are in compliance with TUV certified body and this is the standards I believe Indonesia has to look into for the future.”At the end of the training, our Indonesian team not only ready but also will definitely able to give their customers the peace of mind when comes to Prolift Products.

For more information, please log on to their website: <http://www.prolift-rajawali.com/>



## EXHIBITION REVIEWS

During the past five months a number of activities and exhibitions were organised or attended by P&D and their distributors and Service Points throughout Austral/Asia. Following a summary of these events

### **PALM Show Beijing May 28th - 31st, 2009**

Once again Prolyte Asia Pacific (PAP) took part in the mighty PALM show which took place at the China International Exhibition Center (CIEC), Beijing on May 28-31.) During the exhibition, PAP took the opportunity to officially announce the appointment of Hong Kong based Ledvision as the master distributor and service point of Prolyft products for the China/HK/Macao regions.

Jointly-organized and occupied a relatively small 6mX4m booth at hall 5 with usual Prolyte-style setup whereby squeezing the display of truss, stages, Doughty clamps and other rigging and staging products all in one, the stars of the show certainly are the recently launch Prolyft MkIII hoists. While retaining the industrial-standard 250kg, 500kg, 1000kg and 2000kg capacities formation and all the goodies of a Prolyft hoists such as life-time warranty and service point, the MKIII now comes with a much compact body and the eye-catching molded handles. The slimmer, "sexier" and tougher figure-line means the latest generation Prolyft is now easier to handle and can be fitted in a smaller flight case.

Although the number of visitors to the booth is not as encouraging as 2008's, the management of PAP and Ledvision were pleased with the quality of the inquiries. "We are encouraged by the response and glad with the potential and opportunities to market a world-class products to the Chinese market, especially with the coming mega events like 2010's World Expo in Shanghai" commented Mr. Ted Lai of Ledvision. Ledvision will initially setup two service centers at Hong Kong and Guangzhou, subsequent planning such as another service center in Shanghai for the northern markets also in its radar.



## INDONESIA BUILDING TECHNOLOGY EXPO 2009

July 1-5, 2009 at Jakarta Convention Centre

Newly appointed Service Point for Indonesia, Prolyft Rajawali take part in INDONESIA BUILDING TECHNOLOGY EXPO 2009 for the first time. Rajawali's mission is to show and explain potential clients such as Architects/Developers/main contractors/contractors to have more understanding about motorized hoist use in construction industries and it's possibilities.

Furthermore making them aware of save working practice and the unique live time warrantee and the local service now available in Indonesia. Setting of their booth attracts visitors with positive response and queries about this new Prolyft MK III hoist. The booth had another eye catching whereby Rajawali's owner and MD Mr JD allowed the marketing staff to hang his precious and favorite super bike, DUCATI 1000CC with Prolyft PLE-10-010 250kg hoist.

JD states " I think Indonesia market is ready for a change from traditional hand chain block to motorized hoist due to its accuracy and safety standards." By being able to offer Prolyft with all it's unique features and trained people and stock of spare parts in Indonesia, will be a great step forward in our country.



## **ETNZ, AUCKLAND, NEW ZEALAND June 14th - 16th, 2009**

This bi-annual organised exhibition for the New Zealand entertainment industry was as usual attended by Wellington based Metro Productions as Prolyte and Doughty distributor.

A long time with the exhibition various Master classes and seminars were held covering topics focused on actual requirements indicated by the ETNZ members.

During this years exhibition, Prolyte's technical director, Marc Hendriks was invited to conduct a master class about rigging in general, roof system technology and detailed information and explanation on the new Eurocode code of practice at which Prolyte was closely involved with.



At their booth during the 3 days of the exhibition Metro took the opportunity to show the new Prolyft MarkIII chainhoist and a sample set up of the Easy frame C was shown.

## **INTERGRATE, SYDNEY, AUSTRALIA July 6th - 8th, 2009**

Brisbane based SSE, Prolyft Service Point for Australia did exhibit this year so far on no less then 5 exhibitions. The latest one was the Intergrate exhibition held from 6 till 8 of July in Sydney.

This exhibition was organised for the first time and is focussed on the entertainment industry in Australia. SSE used this exhibition to launch the Prolyft Mark III chainhoist of which all different models were present inclusive of the new 24V low voltage model.

The new kid on the block encountered a fair chunk of "Aussie" curiosity , in particular the life time warranty which is a hot item due to the strict regulations for crane's and lifting equipment down under.

"Although the number of visitors were less then expected, the quality of the people whom visited our booth was above average and we can look back on a satisfying exhibition" as Tony Peaker, SSE's product manager for Prolyte and Doughty stated.

## **SOUND LIGHT VISUAL (SLV) GENTING HIGHLANDS July 29th - 31st, 2009**

The 1<sup>st</sup> Sound Light Visual (SLV) exhibition held at Genting International Convention Centre, Malaysia kick-off on 29<sup>th</sup> to 31<sup>st</sup> July 2009.

Exhibiting on 30sqm booth, Prolyte Products and Doughty Engineering booth received a slow but steady flow of visitors. On display, were the latest Prolyft Mark III chainhoist range which received many enquiries and saw a lot of interest from new contacts. The Prolyft Mark III with over 16 technical improvements are now available from stock with no price change. Also on display were the usual full range of both Prolyte and Doughty products which similar keen enquiries.

On booth to welcome the visitors were PAP's newly appointed International Account Manager, Mr Andrew Yong and Office Manager, Ms Josephine Chong.



## **PALME ASIA EXHIBITION, SINGAPORE July 16th - 19th, 2009**

Palme Asia 2009 held at Suntec City Singapore on 16<sup>th</sup> to 19<sup>th</sup> July recently was well received and despite the global economic downturn, it was considered a success.

Exhibiting on 24sqm booth, Prolyte Products and Doughty Engineering booth was very well visited. Not only our existing dealers/distributors showed up, we also saw a lot of interest from new contacts. On display, were the latest Prolyft Mark III chainhoist range which received many enquiries.

The Prolyft Mark III with over 16 technical improvements are now available from stock with no price change. Also on display were the usual full range of both Prolyte and Doughty products which similar keen enquiries.



## **DOUGHTY “ON THE SHELF” IN SOUTH KOREA**

Tongsuh Technology, South Korean key dealer for Doughty has recently invested in their expansion of stock for a variety of clamps for their growing business in this field in Korea.

As David Lee, general director of Tongsuh stated; “We noticed that our country is showing a growing need for safe and high quality products in particular for rigging equipment and obviously the range of Doughty clamps with their reputation and TUV approval is ideal to fulfil this demand. In addition the general price decrease earlier this year of the majority of their product range, have resulted in a strong growth of our Doughty sales. Due to the nature of the clamp range, being considered as a consumable, we decided that in order to serve our customers better, we need to have a sufficient amount of articles available from our warehouse in Seoul. This is to enable us to have the product within two working days at our customers’ doorstep throughout the country!”

For more information, please go to: [www.tongsuhtech.com](http://www.tongsuhtech.com)



# NEW PRODUCTS

## PROLYTE PRODUCTS

### LIBRA DIGITAL LOADCELL SYSTEM

**Libra** is a range of products designed to offer simple and accurate load measurements for use in any number of rigging and load bearing applications.

There are three main elements to a system; the loadcell shackle, the power supply and the viewing and programming software. Each item is designed to be easy and intuitive to use while still being robust and reliable.

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**Loadcell shackle**

- 100 and 10T capacity
- 3.15 safety factor
- Digital data connection
- On-board data memory for 100 readings
- High quality LED display
- Data to PC software
- Shock stop - prevents loss of load

The Libra Loadcell Shackle offers accurate and reliable load measurements for use in any number of rigging and load bearing applications. The shackle is made from high quality steel and is designed to be easy and intuitive to use while still being robust and reliable.

**Professional power supply**

- Powers up to 10 systems
- USB and Ethernet connection to the computer
- Built in programmable status
- 4 x RJ45 data connections
- 100% non-redundant load

The Libra Professional power supply offers the integration of your load measuring system into any application. It is designed to be easy and intuitive to use while still being robust and reliable.

**Basic power supply**

- Powers up to 10 systems
- USB connection to the computer
- 100% non-redundant load
- Shock stop - prevents loss of load
- Emergency stop button
- Data activity indicator
- Data to PC software

The Libra Basic power supply provides a simple and cost-effective method of powering the Libra Loadcell Shackle. When used in conjunction with the Libra Software, the shackle can be used to measure and log data to a PC or tablet.

**Software**

- Runs on Windows 8/10 or Windows Server
- Single and dual channel operation
- View individual data or group totals
- Real time data and historical readings and trends
- View data on screen or printer
- Full data logging capabilities

Libra Software is a powerful monitoring program for Libra Loadcell Shackles. It can be used to view and log data to a PC or tablet. It is designed to be easy and intuitive to use while still being robust and reliable.

**Accessories**

- Software Data
- Manual to the Libra Loadcell Shackle

### NEW CONTROLLER



#### Top Class Controls, Competitively Priced

Prolyft introduces a new range of affordable but top class hoists controls. Updated, revamped and including more options, the new range of controls offer safe and reliable performance in even the roughest circumstances. LED indication guarantees visual control when needed, reduced size makes it easy to handle. There is no need to shop elsewhere for affordable controls; the new Prolyft controls are available at very sharp rates!

#### Multi Channel Controllers

The Prolyft controllers are developed for the control of the PLE-series chain hoists. The controllers are available in standard 4 or 8 channel units in 19" rack housing.

The controllers allow you to control the hoists individually or simultaneously with one single button. For large applications, the controllers can be interconnected to serve a system up to 64 channels. All pre-selected hoists will be activated by one single run button.

#### Technical Specifications

- \* Basic 8 or 4 way control unit (400-415V-3ph-50Hz)
- \* Pre-Selection facility with LED indication
- \* Output: 2 x Harting 16p connector for hoist connection
- \* Input power: 100cm power cable with 1xCEE32A-5P plug with phase reverse
- \* Link input/output with Neutrik Powercon connector
- \* Short circuit protection for power and control
- \* Emergency stop button
- \* 19" 3U rack housing
- All A-class components.

# NEW PRODUCTS

## PROLYTE PRODUCTS

### NEW RIGGING GEAR

#### Rigging Hardware

Prolyte supplies a wide range of standard rigging hardware:-

- \* Steelwire ropes (also available in sleeved or black versions)
- \* Soft Steels
- \* Shackles
- \* Chain Clutches
- \* Ratchet Straps
- \* Round Slings

All steel wire ropes are available in 1 or 2 tonne versions.

All steel wire ropes are colour coded and have a turn back loop with tapered ending and inspection eye.

All steels are marked with the Prolyte logo, a certification number and WLL.



# NEW PRODUCTS

## DOUGHTY PRODUCTS

### Slotted Wall Brackets



Manufactured from 3mm laser cut steel, these Slotted Wall Brackets have been designed to be compatible with Unistrut fixing slots. These brackets are ideally suited for suspending curtain rail etc due to the flexibility provided with the 10mm fixing slots. The larger brackets can accommodate multiple rails.

SWL : 25 kg

### Lever Rope Brake

A heavy duty rope brake, made from steel with machined aluminium friction surfaces shaped to protect the rope, sprung loaded handle to ensure free running of counter weight flying lines. Friction surfaces are adjustable to allow for differences in rope diameter. Designed for 22mm diameter rope.



### Supaclamp - Rotating Stud M10x25



An M10x25 brass snap in spigot which allows 360 degrees rotation.

### Supaclamp -Camera Spigot

A brass spigot with thread to suit cameras and flashes etc..



### 48mm Receiver



A useful aluminium receiver to fit 48mm or 51mm diameters. Each receiver has an M10 or M12 threaded hole. Ideal to use with a length of tube in a tank trap etc....

### Parcan

Developed due to the success of its sister product the Parcan Floor Plate, the Parcan Stand Top enables a Parcam or similar lamp fitted with a hook clamp to be used in a 29mm Receiver fitted to a stand. The item should not be used as a suspension device. Accepts a standard T20100 Hook Clamp



### Aluminium Clamps - Specialty Couplers

#### - 3 point Receiver



Manufactured from high tensile aluminium and designed with a leading TV/Grip supplier the 3 Point Receiver has been carefully designed to incorporate the following three safety points.

- 1) A 6mm diameter pin designed to take the initial load quickly and safely.
- 2) Our standard sword pin which allows 360 rotations.
- 3) A Doughty knob which enables the luminaries to be locked at a chosen point of rotation.

The 3 Point Receiver has a SWL of 100kg and accepts 28mm (1-1/8") spigots of either Euro or Din spec.

This receiver can be factory fitted to the majority of our aluminium clamp range and also be fitted to pantographs on request. There is a 12mm mounting hole for use with clamps and two 6mm holes for other applications.

Receivers can be fitted by an authorised service agent.



### Studio Rail

Studio Rail is an extruded aluminium rail available with all the necessary components required to install a comprehensive overhead studio rail system.

Available in a choice of natural aluminium or black anodized finish. Studio Rail features a unique joint pin system which aids rail alignment and installation.

Studio Rail is available in straight lengths from two to six meters and six standard radius curves with special curves made to order.

We offer special bespoke designs and components to customer requirements.