

Prolyte Group network extended to “Down Under”

Prolyte Asia Pacific has worked hard to re-establish the distribution network in Australia and is delighted to announce that parties have been found to represent all the brands to create a nationwide coverage for Prolyte.

Sydney based Design Quintessence is appointed as Prolyft Service Point and further will distribute StageDex staging products. With their subsidiary offices in Brisbane, Melbourne and Perth Design Quintessence can perform the Service Point support, maintenance and certification services from several bases.

Further all branches will stock the range of ProLyft hoists and StageDex to guarantee optimum availability. As Ian Wood, Managing Director, comments: “Being able to offer ProLyft and StageDex enables us to offer our customers a range of top quality products. It’s the perfect addition to the brands we already represent”. Wood adds: “ We’re really pleased with the support and service Prolyte gives us, this will certainly help our customers to find the right solutions”.

Harris Movement Engineering – HME, will take on the trussing products from Prolyte.

HME has offices in Sydney and Brisbane. This fast emerging company has its roots in the installation and projects business. With the addition of ProlyteStructures trussing they are making an important move to expanding their product portfolio.

Owner and CEO of HME, Glenn Harris comments: “We are thrilled by the opportunities this will bring to our company. Prolyte is regarded as a most respected truss brand and our customers now can rely on the certainty of these excellent products”.

Menze van der Sluis states: “We have really tried hard to find the best solution for our customers in Australia. With these companies representing our products we’re convinced the market will be served on a high level. Both companies will be able to cross sell their product ranges – offering their customers an unique service”.

Both Design Quintessence and HME will be exhibiting at the Entech exhibition in Sydney from July 23-25, where representatives of Prolyte will be available to support their sales teams.

You can find HME at booth no. C09 and DQ at booth no. A14.

For more information:

www.harrismovement.com.au

www.dq.com.au